# The Danson Foundation

Building the Foundations for our children's future



Laying the Foundations for the Future
The Danson Internship

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## The Danson Foundation

The Danson Foundation is a modern and innovative grant-making organisation which supports educational projects both in the UK and abroad. The Danson Foundation was founded by Mike Danson (Law, 1982) and his wife Helen to support all students to achieve their potential regardless of background. The Danson Foundation and St. Anne's College have been working together since 2013 through the funding of bursaries, the Internship Scheme and Incubator Start-up Projects.

## The Danson Foundation Internship

Each year The Danson Foundation offers 30 – 60 paid internships, based in London. The internships take place within organisations connected to The Danson Foundation and GlobalData group (of which Mike Danson is the CEO) across a range of sectors including digital and print media, strategic intelligence, data analysis, management consultancy and the third sector.

The interns work closely with their mentors engaging in a range of real-life projects and gaining invaluable experience in a professional environment and organisation. The four-week programme is supported by several group sessions from inspirational guest speakers and skills workshops.

These internships are an excellent opportunity to experience work within established organisations and to research potential career opportunities. It is also a great chance to build professional networks and contacts, work portfolios and CVs whilst picking up some tips and advice for the future.

## Who can apply?

All full-time undergraduate students at St. Anne's College can apply (visiting students are not applicable).

We strongly encourage applications from all subject areas – the internships offer an invaluable learning experience designed to utilise current skills as well as teach a whole range of new transferable skills. No specific prior experience is required.

### We welcome all students who have:

- serious commitment to their academic studies.
- awareness of how their skills may be used in the workplace
- a clear sense of what they'd like to gain from the internship
- a desire to challenge themselves in a professional environment
- a basic understanding of what working in their chosen role may entail

The Danson Foundation aims to support all students to achieve their potential and successful applicants will be decided through the process outlined on the following page.

## **Internship Details**

**Duration**: four weeks during summer 2026 **Location**: London (unless otherwise specified) **Remuneration**: £554 per week (tax deductible)

Accommodation and travel expenses: Not provided

**Session one:** 22<sup>nd</sup> June – 17<sup>th</sup> July 2026 **Session two:** 20<sup>th</sup> July – 14<sup>th</sup> August 2026

## **Guest Speakers and Skills Workshops**

There will be several group sessions organised throughout the four weeks. These provide an incredible opportunity to interact with the guest speakers, to learn about their experiences and to network. The skills sessions include CV, communications and strengths finder workshops. Overall, these sessions encourage the interns to think about their future and can provide some invaluable contacts and advice to further support and enrich the practical experience they are gaining from the internship.

### How to Apply?

You will need to submit the following items to Christine Robertson by 16<sup>th</sup> January 2026 at the latest. Please send to internships@st-annes.ox.ac.uk

- CV: Maximum of two sides A4
- Completed application form [ can be found at the end of the prospectus]
   This includes a cover letter (up to one side of A4)
- Reference from your personal tutor: Please ensure your tutor emails it directly to the email address above before the deadline.

You do not need to be certain of your future career path, however in order to benefit from the internships we would like you to have an idea of which organisation and role you would like to apply for. This will ensure the best match when allocating placements.

#### **Interviews**

Shortlisted applicants will be interviewed by representatives of The Danson Foundation in February 2026. If your interview is successful, then an offer of an internship will be made.

If you have any questions regarding any of the internships available, please contact <a href="mailto:courtney.taylor@globaldata.com">courtney.taylor@globaldata.com</a>

## **GlobalData Graduate Analyst Programme (Advert)**

For those approaching their final year, this is a full-time position available to graduates:

#### Decode your future and choose a career in Analysis with GlobalData's Graduate Programme.

In an uncertain and fast-moving world, GlobalData's mission is to help our clients decode the future to be more successful.

Over 5,000 companies leverage our unique data, expert analysis, and innovative solutions. We thrive on uncertainty which is why our proactive response to recent global events has increased demand for our services, creating exciting new career opportunities for our future experts.

If you are curious, innovative, and interested in analysing technological disruption, GlobalData's Graduate Program provides an opportunity to learn what we do and how we do it. You will work on our exciting Strategic Intelligence service developing your expertise on the future impact of themes such as AI, Sustainability and Digital Media. You will rotate through some of our industry teams including Retail, Oil & Gas, Consumer, Banking and Pharma, enjoying early responsibility and exposure to clients. You will have access to a mentor, courses to develop essential analyst skills, and learning sessions hosted by your colleagues and senior leaders.

To find out how we can support your next move, please contact Anne Marie Davis <u>annemarie.davis@globaldata.com</u>. At the end of the internship, we will also invite applications for the graduate programme.

## **2025 Internship Testimonials**

"I would highly recommend a Danson internship to anyone thinking of applying. My mentor combined being welcoming and supportive with letting me work independently on real projects this gave me valuable insight into the sector as well as general experience of working in a professional environment. The thought-provoking speaker sessions were also a welcome opportunity to meet and discuss careers with the other interns. I am really grateful to the Danson foundation for enabling this experience and plan to apply for a role at GlobalData in the future."

- Naomi Richards

"The internship was absolutely brilliant, and I can't recommend it enough - the opportunity to get published with a major national newspaper is near on impossible through any programme. It gives you a brilliant grounding in the skills you need in your particular industry whilst also opening you up to a huge number of vital career connections"

- Hattie Simpson

"My internship with GlobalData's Sports team was an incredible opportunity to apply analytical and research skills in a fast-paced, data-driven environment. I gained valuable insight into how data influences decisions within the global sports industry, while working on projects that strengthened my technical and professional abilities. One of the highlights of the internship was the series of talks and skills sessions. Hearing from experienced professionals about their diverse career paths was both fascinating and inspiring. Each speaker offered unique perspective from their industry and careers, helping me understand the many directions a career can take. The mentorship and support from the team made a huge difference in my experience. I always felt encouraged to ask questions, explore ideas, and take ownership of my work. Overall, this internship not only deepened my understanding of the sports industry but also helped me develop the confidence and clarity to pursue my future career goals." -**Thomas Mayo** 

"My internship was a rewarding experience in a warm and encouraging environment. With the support of my mentor and colleagues, I gained valuable knowledge, developed practical skills, and grew both professionally and personally." – Ke Luo



# Aerospace, Defence & Security (Research & Analysis)

#### What we do

GlobalData Aerospace, Defense & Security (ADS) provides market leading data and analytical research to a worldwide customer base, giving them the tools and insight needed to compete across some of the most opaque, complex and fascinating industries in the world.

### **Example of projects undertaken during internship**

During your time with the team, you will have the opportunity to engage across domain sectors (Aerospace, Land & Maritime) as well as our country research workstream.

You will be involved in team meetings on content while receiving training on how to write on industry topics such as the adoption of electric aircraft, the development of hypersonic technologies or the impact of COVID-19. Your content will have the chance to be published across our client base as well as our wider public-facing network. Opportunities to assist with bespoke work could also arise, subject to availability and capability.

#### **Mentor Statement**

A rare opportunity to be involved in a unique area of market intelligence. This would suit someone with a balanced quantitative and qualitative skill set, along with a keen interest in geopolitical affairs and a desire to apply this to industry analysis. We are always keen to provide an opportunity for interns to work specifically on content that suits both their interests as well as their academic work. *Daniel Meredith Jones, Global Head of Aerospace, Defense & Security.* 

## Specific requirements

- Interest in geopolitics, Military Affairs or Aerospace Industries
- · Affinity for technology
- Excellent written English
- Good numerical skills

- Research and Analysis
- Data Analysis
- Business Intelligence
- Military Affairs
- Aerospace
- Reporting
- Opinion Pieces
- Writing
- Attention to detail
- Data



# **Alternative Data (Research & Analysis)**

#### What we do

GlobalData has been a consistent leader towards provisioning datasets for Market Intelligence. With more than 300 Gold Standard datasets, it enables our clients' Research and Analytics teams to derive insights and author authoritative content. Alternative data Market is estimated around \$6bn today and growing >50% CAGR. By 2031 it is expected to reach \$117bn. GlobalData is poised to move and capture a slice of this market, with converting some of its proprietary data sets fit-for-use for Capital Markets.

Among other datasets, Patents Performance Indicators Datasets has demonstrated "Proof of Value" with some recent successful conversions in Capital Markets. Company has heavily invested in the Patents Team, which engineers patent performance indicators and develop frameworks which showcases the utility of the datasets towards generating Alpha.

The Opportunity has arisen to help us identify areas to strengthen our Alternate data offerings, so do consider this stream for your internship.

### Example of projects undertaken during internship

During your internship, you will have the opportunity to contribute towards strategy, product development or tactical plans, leading to successful commercialization of GD Alternative datasets to capital markets.

- Designing Alternative data Market Place product development
- Go to Market strategy development towards successful entry into Capital Markets
- Using Generative AI to develop content with our Alternative datasets targeted at Capital markets.
- Developing marketing messaging around Patents as Alternative data for Capital Markets

#### **Mentor Statement**

At GlobalData we have found out that Patents data has been invaluable in tracking innovation trends in various industries. Further, their use cases towards investment decisioning is particularly exciting. The internship opportunity is quite interdisciplinary, so if you are interested in Data, Financial services market, Firmographic Innovation performance and Generative AI and ML, this could be very exciting area to consider. *Hirendra Vikram, Senior Strategy Manager.* 

## Specific requirements

- Curious and Learners mindset.
- Generative Al
- Finance
- Data

- Alternative Data
- Innovation Indicators
- Generative AI, ML



# **Banking & Payments (Research & Analysis)**

www.globaldata.com/industries-we-cover/banking-and-payments/

#### What we do

GlobalData's Banking & Payments team works with the world's leading companies in the sector, including large international banks, payment processors, professional service companies and technology companies. The team's core focus is on delivering business intelligence to GlobalData's clients in the form or reports, databases and interactive dashboards through our proprietary online platform.

Interns working on the Banking & Payments team can expect to play an integral part working on syndicated research projects, practically applying both quantitative and qualitative research and analysis to provide best-in-class insight to GlobalData's clients.

### **Example of projects undertaken during internship**

During the internship with the Banking and Payments team at GlobalData, an intern could take part in a project focused on analysing consumer survey data to uncover the behaviours, preferences, and attitudes shaping key banking and payments trends worldwide. This project would involve interpreting large datasets to identify insights on topics such as digital banking adoption, use of mobile wallets, evolving payment habits, and attitudes toward new technologies like real-time payments or embedded finance.

The intern would then translate these findings into clear, engaging written outputs, including analytical reports, press releases, and short-form opinion pieces to be published on GlobalData's online platform for clients and industry readers. The role offers the opportunity to develop both quantitative research and analytical writing skills, gain exposure to strategic market intelligence practices, and contribute to thought leadership content that informs major banks, fintechs, and payments providers globally. In addition, interns may collaborate with senior analysts on data visualisation, trend forecasting, and cross-market comparisons, providing a well-rounded experience in financial services research and storytelling.

## Specific requirements

- Excellent written English
- Good numerical skills
- Interest in financial services
- · Curious and open mind
- Passion for learning new things

- Research and analysis
- Data analysis
- Business intelligence
- Banking
- Payments
- Wealth Management
- Fintech
- Reporting
- Opinion pieces
- Writing



## **Broadcast (Journalism)**

www.broadcastnow.co.uk/

#### What we do

Broadcast is the leading news and information service for the UK broadcasting and TV production industry. Founded as a weekly magazine more than 60 years ago it has developed into a multi-platform offering including a daily news website, monthly magazine, data product (The Commissioning Index) and a series of market-leading awards and events for the sector including The Broadcast Awards, Broadcast Sports Awards, and the Broadcast Digital Awards. Broadcast is a respected and leading brand in the UK media marketplace and an influential voice in the television industry.

### **Example Of Projects Undertaken During Internship**

Interns working with Broadcast will be offered the opportunity to contribute to news, research, analysis, and data research with the Commissioning Index. Interns will have the opportunity to work with a Broadcast journalist to research and develop ideas, hone interview questions, to write in a compelling manner for our audience and to gain experience of writing, editing, and posting for online – alongside research for the Commissioning Index.

#### **Mentor Statement**

We offer a practical grounding in journalism and research. One of our senior reporters' first experience of Broadcast was joining us on work experience, and she later returned to be a researcher and then senior reporter on the brand. We see this as a valuable way for interns to get experience of the media industry and contribute to our brand during their time with the business. We welcome and encourage applicants from backgrounds currently under-represented in the media.

- Writing
- Research
- Ideas
- Data journalism
- Podcasts
- TV
- Production



# **Broadcast (Events)**

#### What we do

Broadcast is the leading news and information service for the UK broadcasting and TV production industry. Founded as a weekly magazine more than 60 years ago it has developed into a multi-platform offering including a daily news website, monthly magazine, data product (The Commissioning Index) and a series of market-leading awards and events for the sector including The Broadcast Awards, Broadcast Sports Awards, and the Broadcast Digital Awards.

Broadcast is a respected and leading brand in the UK media marketplace and an influential voice in the television industry. The dedicated events team help organise and deliver a busy schedule of events in the TV and film sector.

### **Example of projects undertaken during internship**

Below is an example of the type of work that would be undertaken by the intern; it is mainly general support to deliver designated events.

- Prepare judging packs for awards ahead of the judging day
- Working with the Head of Events to prepare any email communications are written professionally and with clarity for the Event Executives to send
- Collating awards assets needed from the shortlist, e.g. images and shortlist clips ensuring all files are correctly labelled and filed
- Prepare event guides that will be sent to all guests
- Help to collate and file guest/attendee lists
- Chase outstanding speaker/judges photo, bios or contact detail
- Communicating with internal and external stakeholders, for example, signage/printers for event collateral

#### **Mentor Statement**

Interns working on the Broadcast events team would be offered great insight and opportunity to learn and gain experience, whilst learning about the events industry and all aspects needed to deliver a large-scale event.

The intern will have the opportunity to help support the team to gain invaluable knowledge & aim to understand what is needed to deliver our events. Particularly learning about how awards & conferences are produced from start to finish; from deciding the event branding, launching the call for entries, recruiting and managing judges and speakers, to announcing the shortlist and the delegate/table sales campaign, right through to collating guest lists, table planning and understanding the full production and venue management in the run-up to the event, to all the on-the-night/day set up and management at the event itself.

The role will be working to support our events team, who are passionate about the industry that we operate in and are always striving to deliver exceptional leading events on time, within budget, and to a high standard for the Broadcast brand.

- Events
- Awards
- Conferences
- Event support
- Strong organisation and admin skills
- Creative & confident
- TV Events



## Consumer, Auto, Retail & Agriculture (Consulting)

www.globaldata.com/consulting/

#### What we do

GlobalData's Consulting division partners with leading Consumer, Automotive, Retail, and Agriculture organisations to solve strategic challenges and drive growth. Our expertise helps businesses make better informed and timely decisions based on the depth and accuracy of our data, our understanding of consumer and shopper behaviours, market trends, and our industry insight. We help clients navigate current market dynamics and develop a clear plan on where to play and how to win in the future.

### **Example of projects undertaken during internship**

You will be exposed to all of the elements that shape a consulting practice, including project management, data analytics, questionnaire and survey design, report collation and development, as well as commercial interactions with clients. Further, you will be privy to the management decision-making processes of the group, with the aim that you will leave finish our internship with full visibility of the mechanics of an international consulting business. In short, the work you undertake will be used to drive forward real live projects and will be a major contributor to the successful delivery of solutions to GlobalData's customers.

#### **Mentor Statement**

We would be delighted to have you be part of the team in 2026, with my key aim being to provide you with an all-encompassing view on what working in a consulting business is really like. For the time you are with us, you will be an integral part of the group, and I will personally make sure that any questions, thoughts, opinions and recommendations are discussed openly and freely at our daily one-to-one meetings. *Jesus Utrilla, Global Head of Consulting, Consumer, Auto, Retail & Agriculture.* 

- Research
- Data Analytics
- Consumer analytics
- Forecasting
- Reporting
- Workshops
- Solution selling
- Strategy
- Marketing
- Project management



## **Healthcare** – Life Sciences (Consulting)

www.globaldata.com/consulting/

#### What we do

GlobalData Healthcare Consulting provides bespoke strategy consulting solutions to the world's largest Pharmaceutical, BioTech and Medical companies. GlobalData's expertise helps these companies to make better informed and timely decisions based on the depth and accuracy of its asset-level data, its comprehensive understanding of the industry, micro and macro themes, its industry knowledge and insight, and most importantly, its ability to help businesses to develop a clear view on where to play and how to win in the future.

### **Example of projects undertaken during internship**

You will be exposed to all of the elements that shape a consulting practice, including project management, data analytics, questionnaire and survey design, report collation and development, as well as commercial interactions with clients, including proposal writing and presentation. Further, you will be privy to the management decision-making processes of the group, with the aim that you will leave finish our internship with full visibility of the mechanics of an international consulting business. In short, the work you undertake will be used to drive forward real live projects and will be a major contributor to the successful delivery of solutions to GlobalData's customers.

#### **Mentor Statement**

We would be delighted to have you be part of the team in 2026. Our goal is to give you a truly immersive experience, offering a comprehensive understanding of what it's like to work in the dynamic world of consulting on a global level.

During your time with us, you'll be a valued member of the team, playing an active role in some of our international projects. My team are personally committed to creating a collaborative and open environment where your questions, ideas, and perspectives are welcomed and discussed. To ensure this, we'll have regular touchpoints to exchange check project input and progress, provide constructive feedback and guidance tailored to your career journey. *Chris Reynolds, Director, Life Sciences Consulting.* 

- Research
- Life Sciences
- Pharmaceuticals
- Healthcare
- Data Analytics
- Reporting

- Workshops
- Solution selling
- Strategy
- Marketing
- Project management



## **Technology, Financial Services & Industrials (Consulting)**

www.globaldata.com/consulting/

#### What we do

GlobalData Technology, FS & Industrial Consulting provides bespoke strategy consulting solutions to the world's leading corporate and professional services organisations. GlobalData's expertise helps companies to make better informed and timely decisions based on the depth and accuracy of its asset-level data, its comprehensive understanding of industry, technology and macro themes, its industry knowledge and insight, and most importantly, its ability to help businesses to develop a clear view on where to play and how to win in the future.

### **Example of projects undertaken during internship**

You will be exposed to all of the elements that shape a consulting practice, including project management, data analytics, questionnaire and survey design, report collation and development, as well as commercial interactions with clients, including proposal writing and presentation. Further, you will be privy to the management decision-making processes of the group, with aim that you will leave finish our internship with full visibility of the mechanics of an international consulting business. In short, the work you undertake will be used to drive forwards real live projects and will be a major contributor to the successful delivery of solutions to GlobalData's customers.

#### **Mentor Statement**

We would be delighted to have you be part of the team in 2024, with my key aim being to provide you with an all-encompassing view on what working in a consulting business is really like. For the time you are with us, you will be an integral part of the group, and I will personally make sure that any questions, thoughts, opinions and recommendations are discussed openly and freely at our daily one-to-one meetings. *Mike Dinwoodie, Global Head of Consulting, Technology, Financial Services & Industrials.* 

- Research
- Data Analytics
- Forecasting
- Reporting
- Workshops
- Solution selling
- Strategy
- Marketing
- Project management



# **Customer Success & Marketing (Central Function)**

#### What we do

#### **Customer Success**

We put customers at the heart of everything we do. As a fast-growing field, Customer Success ensures clients achieve their goals while using our products through relationship-focused management that creates win-win outcomes. At GlobalData, Customer Obsession is our leading pillar—our team provides strategic, expert support that maximizes value and builds lasting partnerships.

#### Marketing

Our marketing division creates and delivers compelling campaigns that drive customer growth. We build multi-channel content, ensure flawless execution, and use data to continuously refine our strategy and impact.

### **Your Internship Experience:**

As an intern, you'll dive into meaningful work from day one:

- **Explore diverse roles** across all four pillars of our division, discovering where your strengths shine.
- Work directly with clients, creating communications and gaining real-world relationship management experience
- Contribute to marketing campaigns and see your ideas come to life
- Participate in recruitment, interviewing candidates and learning what makes great teams
- Analyze customer data that shapes our tailored reports and strategic decisions
- Explore AI & automation to identify innovative opportunities in customer engagement
- Learn from the best with a dedicated mentor and structured learning sessions
- **Be part of the team**—attend weekly meetings, collaborate with managers and senior executives, and make genuine contributions.

#### **Mentor Statement**

"Customer obsession runs through everything we do. We strive to maintain strong customer relationships and develop a world-class team. Come join us for a fantastic opportunity to engage, delight, and understand our customers—all while being welcomed and trained by a fun, supportive team."

Caroline Vojdani, Global Head of Customer Success & Marketing Engagement

### Keywords

- Research & Analysis
- Client Communication & relationship building
- Presentation & Storytelling
- Marketing strategy & execution
- Industry expertise
- Cross-functional collaboration

Ready to launch your career with a team that values customer obsession and professional growth?



## **Energy - O&G, Power, Energy Transition (Research & Analysis)**

#### What we do

GlobalData's mission is to help our clients decode the future through unique data, expert analysis, and innovative solutions. GlobalData's energy team provides data and analysis across the energy sector through its oil & gas, power, and energy transition products. Our offering helps clients across a range of industries understand and prepare for how the global energy mix is changing, from conventional energy to cutting-edge low-carbon technologies.

### **Example of projects undertaken during internship**

During your internship you'll have the opportunity to gain a broad understanding of the energy sector and the current direction of the global energy transition. You will work with different parts of our team to understand the latest key issues in subsectors ranging from oil & gas exploration and production to renewable power and low-carbon hydrogen. With the help of your mentor, you'll get the chance to carry out your own detailed analysis. Interns are encouraged to follow their research interests, while building subject knowledge and market research skills.

#### **Example Projects Include:**

- Producing dashboards that rank oil and gas, and power companies based on their emissions performance and low-carbon investment.
- Writing comprehensive reports outlining the key opportunities and challenges for decarbonizing heavy-industry sectors such as cement, steel, and chemicals.
- Publishing insightful articles on GlobalData's energy-focused media sites e.g. Power Technology, Offshore Technology, and Energy Monitor.
- Assisting the Energy team with client queries and consulting projects, ranging from thought leadership pieces to more quantitative data analysis.

#### Mentor Statement

A re-landscaping of the global energy system is underway as rising energy demand comes head-to-head with the need for decarbonization and energy security. Learn about the key technologies that will be required to transition the world's energy system to net-zero, while developing valuable market research and business writing skills - *Francesca Gregory, Senior Energy Transition Analyst, GlobalData*.

- Oil and Gas
- Thermal Power
- Renewable Power
- Hydrogen
- CCUS
- Critical Minerals
- Energy Storage
- Biofuels
- Electric Vehicles
- Data Handling
- Data Analysis
- Data Visualization

- Business Writing
- Policy Research
- Critical Thinking
- Scope Emissions Analysis
- Presentation Skills



# GlobalData & MEED – E-commerce (Marketing)

#### What we do

We are a collaborative and innovative group of professionals dedicated to creating seamless and engaging online shopping experiences for MEED & GlobalData clients. Our team collaborates with cross-functional teams, including Sales, Product Development, and Customer Success. We believe that our collective efforts contribute to a cohesive online experience for our clients worldwide. We are committed to staying at the forefront of industry trends and embracing innovative marketing approaches. Our team thrives on creativity, welcomes challenges, and consistently seeks ways to deliver exceptional value, drive growth, and position MEED and GlobalData as global business intelligence leaders.

### Example of projects undertaken during internship

- Conduct a comprehensive audit of current e-commerce product pages, analysing layout, content, and overall user experience
- Analyse product pages of key competitors to identify best practices and areas for improvement
- Map out the customer journey from landing on the product page to completing a purchase, identifying potential pain points and opportunities for improvement
- Propose and conduct A/B tests on various elements of the product page (e.g. images, CTAs, layout) to identify and implement improvements based on performance data
- Utilise analytics tools to track key metrics (conversion rates, bounce rates, average order value) and provide regular reports on the performance of optimised pages

#### **Mentor Statement**

Our e-commerce landscape is built on innovation, customer-centricity, and a commitment to excellence. I encourage you to approach your tasks with curiosity, creativity, and attention to detail. Embrace challenges as opportunities for growth, and never underestimate the power of continuous learning. Take ownership of your tasks and projects. Initiative and responsibility are qualities highly valued in our team. Don't hesitate to ask questions. Whether it's about a specific task, understanding our strategy, or seeking advice for your career path, I'm here to support you. Lastly, enjoy the journey:-) E-commerce is a vibrant and exciting field, and your internship is an opportunity to make meaningful contributions, learn, and build connections. Embrace each day with enthusiasm and a commitment to excellence, *Agnieszka Sienicka, Head of Marketing, GlobalData* 

### **Specific Requirements**

- Familiarity with content management systems (CMS) and website maintenance
- Basic understanding of e-commerce platforms (ideally WooCommerce)
- Ability to analyse data using tools like Google Analytics or similar analytics platforms
- Basic understanding of key metrics, such as conversion rates, bounce rates, and AOV
- Ability to approach challenges with a solution-oriented mindset

- e-Commerce
- Online user experience
- Data analysis
- Customer journey
- UX/UI
- A/B testing,
- Analytics tools,
- Omnichannel
- Conversion rate optimization
- Google analytics
- Content marketing



# **Human Resources (Central Function)**

#### What we do

At GlobalData, our People team—also known as Human Resources—is at the forefront of shaping the employee journey. From sourcing top-tier talent and onboarding them seamlessly, to fostering growth and development, we're dedicated to creating a workplace where individuals thrive. We drive a culture of excellence, champion diversity, and ensure that every team member feels valued, respected, and equipped to succeed.

### **Example of projects undertaken during internship**

As an HR intern, you'll dive into meaningful projects that directly influence the success and growth of the company. Here's what you can expect:

- Recruitment & Onboarding: Play a key role in attracting amazing talent and ensuring their onboarding experience sets them up for success during those crucial first weeks.
- Learning & Development: Collaborate on initiatives that empower employees to grow their skills, enhance their performance, and achieve their career aspirations. You'll assist in crafting and delivering engaging training programs, identifying development opportunities, and exploring innovative approaches to career growth within the organization.
- Creative Communications: Collaborate on internal campaigns, crafting messages that inspire and engage employees across multiple channels. This is your chance to flex your creativity and amplify our impact company-wide.

Throughout your internship, you'll gain a holistic view of the essential skills and capabilities that make our HR function a vital force in driving company success.

#### **Mentor Statement**

People are at the core of everything we do. Attracting, nurturing, and retaining top talent is a complex and often unpredictable challenge—and one that's crucial to our company's future. Supporting the growth of our teams is particularly rewarding, as it enables individuals to realize their potential while driving the organization forward. An internship in HR is an opportunity to stretch your skills, learn to navigate diverse perspectives, and grow as an individual. *Anne Marie Davis, Head of Learning and Development, GlobalData*.

## Specific requirements

- Good research and analytical skills
- Keen eye for detail
- Strong writing and communication
- People

- Recruitment
- Onboarding
- Learning and Development
- Policies and Procedures
- Organisational design
- Communication



# **Innovation Intelligence (Research & Analysis)**

#### What we do

In any "knowledge economy", "Innovations" are the primary drivers of success, and we help unravel Global Innovation landscape in various sectors. Do you know, which companies are working on emerging technologies and own the IP around them to potentially monopolize that sector? How can these players be benchmarked on various innovation indicators, and can we judge their future success based on their IP? Well, we are constantly excited about these questions and help our clients navigate this realm.

We deliver Data Sets, Search and Analytics software platforms, Analytics Reports and APIs by employing state-of-the-art Technologies- AI, ML, Carmen and advanced logic to tag various data assets. Day-to-day, the team members are busy towards **Digital Product**Management- specifying logic as to how the data shall be processed, create novel data features and analytical frameworks, Insights Engineering, conceptualizing various Frontend UI/UX, liaising with Backend development teams to realize features on our SaaS Platform/Intelligence centers.

## Example of projects undertaken during internship

During your internship you will have the opportunity to contribute in various stages of creating a digital product. This might involve the following:

- Delivering Business Model and Value Proposition Canvas
- Designing of a Digital Product or a service
- Understanding Data Pipeline and proposing creation of new Data Features
- Insights Engineering and Frameworks development
- Creating marketing messaging around IP and Innovation for various user persona

#### **Mentor Statement**

In today's times, gathering reliable Innovation Intelligence is a must for success for Businesses. Our propositions help clients achieve this and in this endeavor, we have established a complete ecosystem in "Innovation Intelligence" team, with Data, Tools, Frameworks and Analysts, to deliver on this effectively. You can benefit from this by learning from experienced professionals to create various propositions and kickstarting your career in this exciting area. *Hirendra Vikram, Senior Strategy Manager*.

## **Specific requirements**

- Curious and Learners mindset.
- Creative + Analytical approach oriented.
- Futurist.

- Innovation Intelligence
- Product Management
- Patent Analytic



## **International Accounting Bulletin (Journalism)**

#### What we do

International Accounting Bulletin and The Accountant are premier editorially independent publications, that chronicle the topics and issues affecting the global accounting industry. Our publications have an unrivalled global audience of active decision-makers, influencers, and opinion leaders across the world.

Established in 1874, The Accountant has a history of offering a comprehensive range of views on topics, including but not limited to, ESG, regulation, legislation, and education. International Accounting Bulletin tracks fee income and staff numbers, from accountancy networks and associations, across the world's key economies. We cater to all working in the accountancy profession who look to the International Accounting Bulletin and The Accountant for guidance on how to stay ahead of the curve.

### **Example of projects undertaken during internship**

IAB & The Accountant are monthly publications and each month, the editorial team speaks to industry leaders and private and public stakeholders about all the major issues impacting accountants' career development and sector growth across the globe to include changes in regulation to non-financial reporting as well as spotlighting themed and emergent topics, that impact finance management and auditing of businesses.

An intern working across our two titles can expect to gain experience of news and features writing, interviewing leaders within the profession, experience using the CMS, learning SEO optimisation, monitoring and reporting on readership traffic, analysing our partners' proprietary data, and supporting editors' editorial coverage at events and conferences and over social media channels..

## **Editorial Team in Charge**

Zoya Malik: Editor-in-Chief Financial Services Practice (Editor, International Accounting Bulletin), Joe Pickard: Group Editor, Professional Services GlobalData

## **Specific requirements**

- Excellent written English
- Eye for detail
- Interest in business
- Good communication skills
- · Ability to meet deadlines

- CFO Data Insights
- Accounting Technology
- Mid Tier accounting networks and associations
- IAB World Survey
- International Accounting Forum and Awards
- Audit & Assurance
- Tax Advisory



# Insurance (Research & Analysis)

#### What we do

GlobalData is an insight company with a global reach, providing essential business information to senior executives around the world. Our company hosts over 80 online information services, publishes over 90 magazines and runs over 40 global events.

We are looking for an Intern for the Financial Services (Insurance) division of GlobalData. This is a fantastic opportunity for a smart and diligent individual to gain market research experience. You will gain first-hand exposure to a combination of quantitative and qualitative research methods, such as consumer surveys and desktop research. Your research will have a direct impact on the decisions made by some of the world's largest financial organisations. We work with the world's leading general and life insurers, reinsurers, as well as professional services companies. Our insight helps clients make informed decisions and grow their business.

### **Example of projects undertaken during internship**

You will work on a project (report) and you will:

- Build knowledge on a specific topic through online research, our surveys, and our platform
- Gather internal (e.g., consumer surveys) and external data from official bodies and associations
- Present findings and data in a digestible way for readers e.g., putting together tables or charts, and using concise language
- Support our clients' decision-making process by drawing conclusions
- Highlight key insights and market trends in the form of a written report and short opinion pieces
- In addition, you will support the team's efforts in producing other relevant material e.g., articles

## **Specific requirements**

- Excellent written English
- Good numerical skills
- Interest in financial services
- Curious and open mind
- Passion for learning new things

- Business Intelligence
- Desktop Research
- Data Analysis
- Surveys
- Report Writing
- Articles/Opinion Pieces
- Financial Services
- Insurance
- Insurtech



# **IT Support (Central Function)**

#### What we do

GlobalData is a world-leading data and analytics company, offering a variety of products that are easily accessible and help companies, government organizations, and industry professionals make faster, more informed business decisions. The IT team is responsible for the day-to-day support issues, rollout of new laptops, identifying devices that are no longer compliant, and IT Security taking proactive work to remediate this.

### Example of projects undertaken during internship

The role in the IT support team is a hybrid one, which involves resolving issues from your desk by means of remote support tools or a customer-facing role. In both situations, you will gain experience interacting with users and providing a technical solution to the issues raised. As you would expect this is a fast-paced role often working to tight deadlines and meeting SLA's set by the business. You will become familiar with the key elements of our customer obsession when it comes to providing IT assistance. You will also be a real part of the team, getting involved in our daily meetings and working with people staff from different areas of IT, including Infrastructure.

### **Specific requirements**

- Interest in IT and learning new skills.
- Ability to work on your own and as part of a team.
- Good Interpersonal and communication skills.
- Self-motivated and proactive at all times.
- Excellent timekeeping and attendance.
- Keeping abreast of technological developments in the technical services and products offered to ensure support offerings can be made.

- Communication
- Customer service
- Industry knowledge
- Learning & Collaboration



# **Just Drinks & Just Food (Journalism)**

https://www.just-drinks.com/ | https://www.just-food.com/

#### What we do

Just Drinks and Just Food are global business publications that focus on the international beverage and food industries. They report on the corporate strategies of multinationals, of important national players and of disruptive SMEs. Think about what you put in your supermarket trolley or virtual basket or what you see behind a bar: we cover the companies behind those products.

### **Example of projects undertaken during internship**

The fast-paced sites produce a daily diet of news, analysis and comments on the food and beverage sectors. You'll be part of the editorial team, pitch and potentially write articles, learn vital journalism skills (including data journalism) and promote the publications' content.

#### **Mentor Statement**

Interested in global business – and in the companies behind some of the biggest brands on the planet?

An internship on Just Drinks and Just Food will provide you with experience in international business journalism, allowing you to contribute to how the publications cover topics from M&A and regulation, from consumer trends to emerging markets – and from climate change to AI, subjects on everyone's lips today. *Dean Best, Managing Editor, Just Drinks and Just Food.* 

- Business
- Journalism
- Writing
- Research
- Data



# **Marketing Solutions Agency (Marketing)**

www.globaldatamarketingsolutions.com

#### What we do

We deliver innovative marketing solutions to the world's most progressive businesses and brands. We help our customers understand the themes that are shaping their industries and their customer's industries and devise marketing strategies that deliver positive results. Through a unique combination of data, creativity and technology we also help our clients find their ideal customers and build engagement with them through our network of media titles.

## Example of projects undertaken during internship

During your internship, you will get an immersive experience of the creative, customer success and strategic departments of our agency. You will be given the opportunity to devise and work on creative campaigns, meet with clients and work with our data and insights teams to shape campaign tactics. From image library research, interviewing and writing, to social media management, you will play an active part in the services we deliver to our clients.

#### **Mentor Statement**

Producing quality content, with pride, is central to everything we do at GlobalData. Spending an internship with GlobalData is an excellent opportunity to be directly involved in bringing that content to life and to experience how it is then marketed to clients and their audiences. *Rob Manning, GlobalData Marketing Solutions Agency.* 

### **Specific requirements**

- Keen interest in writing
- Creativity
- Eye for detail
- Interest in social media
- Ability to take instruction but also to ask plenty of questions.

- Editorial
- Writing
- Sub-editing
- Proofreading
- Picture research
- Social media
- Customer Success
- Account management
- Competitor analysis
- Insight
- Research



# **Mergers & Acquisitions (Central Function)**

#### What we do

The M&A team is responsible for identifying and acquiring new companies for GlobalData, as this is a core part of the overall growth strategy. We expect to complete 2-3 transactions annually for each of our core divisions of healthcare, consumer and technology. GlobalData has acquired over 30 businesses since it was formed.

### Example of projects undertaken during internship

During your internship, you will conduct market research to identify potential acquisition targets. These will then be discussed with the M&A Team and pursued where appropriate. In addition, you will perform analysis of current & recent acquisitions to assess how they are performing; and help formulate new initiatives to maximize their contribution to GlobalData by increasing revenue growth and by identifying economies of scale to reduce costs.

#### **Mentor Statement**

This is an opportunity to be part of a dynamic team, playing an instrumental part in GlobalData's growth. For anyone interested in an investing or corporate finance career, this will provide a real insight into how market participants identify, review and manage strategic acquisitions. *Mark Thornton, Head of M&A, GlobalData*.

## Specific requirements

- Interest in financial markets and corporate finance.
- Numeric and analytical but with a healthy tolerance for ambiguity.
- Team player.
- Experience using Microsoft Word, Excel and PowerPoint is a must have.

- M&A
- Private equity
- Deal origination
- Due Diligence
- Portfolio management
- Shareholder value



## Pharma - Clinical Trials (Research & Analysis)

#### What we do

GlobalData is the leading Market Research and Intelligence provider including data, insight and analytics for the world's largest industries. The Pharma Intelligence Center and Trials Intelligence team provides the most up-to-date information within a clinical trials database and enrollment module, from a large variety of sources from around the world. We also provide a database for investigators, site coordinators, biomarkers and sites used in these clinical trials.

### Example of projects undertaken during internship

During your internship, you will have the opportunity to work within a leading information services company, learning the ins and outs of the databases offered, particularly the clinical Trials database. You may work on:

- Quality control of content to optimize the data within the database
- Scoping scientific conferences, to determine relevant information that could be added to the database
- Building a list of academic institutions for dynamic updates
- Other duties include working with and assisting in any research or analysis for deliverables being worked on within the Trials Intelligence team

You will also be involved in weekly meetings where discussions on contents of the site, ideas for enhancements and other strategies that will better the database and company will take place. Lastly, you will complete a presentation on key learnings at the end of the internship.

#### **Mentor Statement**

This will be a great opportunity to work on the Pharma Intelligence platform by a topnotch world class intelligence provider and get involved in writing and quality control for the Clinical Trials Database. Data and the quality of that data is the foundation of this internship, the database, the company and any deliverables. *Floriane Reinaud, Senior Director of Databases and Analytics, Pharmaceuticals, GlobalData*.

## **Specific requirements**

- Attention to detail and commitment to quality
- Work well independently and within a team
- An active interest in and knowledge of the pharmaceutical industry and specifically in clinical trials
- Proficient in Microsoft Office
- Effective oral communication skills.
- An ongoing degree in life sciences is preferred

- Business intelligence
- Healthcare
- Drug development
- Epidemiology
- Prescription drug prices
- Market research
- Sales forecast



## Pharma - Disease Analysis Team (Research & Analysis)

#### What we do

GlobalData provides unique data, expert analysis & innovative solutions to companies in the world's largest industries. GlobalData's Analysis team produces a portfolio of syndicated market research reports that are published to the Pharmaceutical Intelligence Center. These reports provide an insightful view of the competitive landscape for disease therapeutics. We conduct primary and second research to develop epidemiology and drug sales forecasts for clients across industries.

## **Example of projects undertaken during internship**

To develop GlobalData's industry-leading portfolio of market research reports on the biopharmaceutical industry, the analyst team conducts in-depth research on drug development and the current competitive environment for the management and prevention of both highly prevalent and rare diseases. Under the guidance of expert industry analysts, you will be introduced to the wide range of sources, research methodologies, and analytical approaches behind the production of these reports and forecast models. During your internship, you will gain exposure to the best practices in utilizing the wealth of publicly available industry data as well as subscription sources, including GlobalData's own databases on the Pharmaceutical Intelligence Center covering clinical trials, prescription drugs, and other industry data sets.

#### **Mentor Statement**

This is an opportunity to gain experience conducting research on topics related to the biopharmaceutical industry, including epidemiology, disease treatment paradigms, prescription drug pricing, clinical and commercial unmet needs. The role will enable you to hone a variety of expert skills, including secondary research and written and oral communication. You will work closely with analysts and your understanding of the biopharmaceutical industry will be expanded. *Tina Taylor, Vice President, Disease Intelligence and Epidemiology*.

## **Specific requirements**

- An interest in healthcare and the pharmaceutical industry
- Attention to detail
- Good written communication
- Experience with Excel

- Business intelligence
- Healthcare
- Drug development
- Epidemiology
- Prescription drug prices
- Market research
- Sales forecasts



## Pharma – Drug Pricing & HTA (Research & Analysis)

#### What we do

GlobalData is the leading Market Research and Intelligence provider including data, insight and analytics for the world's largest industries. GlobalData's Database & Analytics team develop and maintain various databases within the Pharma Intelligence Center. The Drug Pricing (POLI) & HTA database support global clients across pharmaceutical or biologic companies, governments, financials as well as consulting companies. The service provides up-to-date content on prices and reimbursement for medicines in 81 markets along with HTA decisions at the indication levels in major pharmaceutical markets.

### **Example of projects undertaken during internship**

During your internship, you will have the opportunity to learn about Pricing and Reimbursement legislations across the world. You'll be able to know how prices of medicines are not regulated by market forces (a few markets being the exception) but are highly regulated by governments to make sure that new treatments are getting on the market to patients at an affordable price. Governments also have to maintain pharmaceutical expenditure at bay to see to it that new treatments in the future will also be funded.

You will also learn how to collect prices, reimbursement, how to look for reliable sources. How a dataset is structured, updated and handled. You will also be able to make a meaningful contribution by analyzing the data, finding inconsistencies and maintaining the quality of the data. You will be involved in regular team meetings to discuss quality control and data analysis.

#### **Mentor Statement**

Working on the Drug Pricing (POLI) & HTA databases is a great opportunity to learn about medicines legislations once they are approved, more specifically, pricing and reimbursement procedures worldwide. You'll not only be able to learn about new innovative medicines but also about medicines losing their patent and being challenged by new generics or biosimilars. Floriane Reinaud, Senior Director of Databases and Analytics, Pharmaceuticals. GlobalData.

## Specific requirements

- Interest into Pricing, reimbursement and market access.
- Attention to detail
- Good written communication
- Experience with excel.
- Engaged and Curious

- Official Sources for pricing and reimbursement
- Drug Pricing
- Reimbursement
- Market Access
- International Reference Pricing
- Willingness and ability pay



## Pharma - Drugs & Business Fundamentals (Research & Analysis)

#### What we do

GlobalData is the leading Market Research and Intelligence provider including data, insight and analytics for the world's largest industries. GlobalData's Database & Analytics team develop and maintain various databases within the Pharma Intelligence Center. The Drugs and Business Fundamentals databases support global clients across the Pharmaceutical, Financial and other related industries as well as internal teams in providing up-to-date and comprehensive data and analysis.

### **Example of projects undertaken during internship**

During your internship, you will have the opportunity to provide meaningful contributions to the improvement of the Drugs and Business Fundamentals databases. You'll be trained across all pharmaceutical databases and become familiar with our tools and datasets, and learn an extensive amount about the Pharmaceutical industry. You will be a crucial part of the GlobalData Pharmaceutical team and use the databases to create content, analyse data in Excel and maintain quality across a wide range of datasets, covering subjects from pipeline drugs to venture capital. You will be involved in regular team meetings to discuss quality control and data analysis. The internship will provide opportunities to work with various teams, including presenting your work to senior management.

#### **Mentor Statement**

This is an opportunity to get first-hand experience of business intelligence and data analysis, where you will be able to complete projects that have a direct and meaningful impact within the pharmaceutical business world. A wide range of skills including research, data processing and analytics, written and oral communication are developed during this internship, and your understanding of every aspect of the pharmaceutical industry will be expanded. Floriane Reinaud, Senior Director of Databases and Analytics, Pharmaceuticals, Global Data.

## Specific requirements

- An interest in data analytics and pharmaceutical industry
- Attention to detail
- Good written communication
- Experience with excel.
- An ongoing degree in life sciences is preferred

- Secondary research
- Analysis
- Writing
- Presenting
- Reports
- Case studies
- Expert insights
- Client



# Pharma – Strategic Intelligence (Research & Analysis)

www.pharma.globaldata.com

#### What we do

Strategic Intelligence, Pharma is a single, integrated research platform that provides an easy-to- use framework for tracking all themes across all companies in all sectors. In the Pharma team, we monitor the disruptive impact of the top themes relevant to the biopharmaceutical industry sector, which are categorized into industry, technology and macroeconomic.

Our research allows our clients to protect their blindside, predict the industry's future and benchmark their competitors against disruptive threats. We design functionality, analytics and visualizations in our platform to enhance the users' experience and highlight trends.

### **Example of projects undertaken during internship**

During your internship you will have the opportunity to work on a range of different thematic deliverables for our Pharma clients, including reports, case studies, or expert insights. You will be shown how to navigate the Pharma Intelligence Center, specifically the Theme view, as well as given training on how to research, analyse, and write thematic content for the site. You will gain presentation skills by showcasing your research to colleagues and will join client meetings where possible.

#### **Mentor Statement**

This is a great opportunity to learn why and how different themes impact the biopharmaceutical industry. You will get to see first-hand how our clients use this information to drive strategic decision- making throughout the drug lifecycle, from discovery, research and development (R&D), and manufacturing, right up to regulatory approval, marketing, and distribution. *Wafaa Hassan, Senior Analyst.* 

## **Specific requirements**

- An interest in the biopharmaceutical industry
- A fast learner
- Analysis, research and problemsolving abilities
- Strong writing skills
- Experience using Microsoft Word,
   Excel and PowerPoint is a must-have

- Secondary research
- Analysis
- Writing
- Presenting
- Reports
- Case studies
- Expert insights
- Client



# Retail & Apparel (Research & Analysis)

www.globaldata.com/industries-we-cover/retail/

#### What we do

We provide clients with integrated and comprehensive data and insight on retailers, retail markets and consumers globally, supporting them in a rapidly changing retail environment. Clients use us to monitor markets and competitors; for market entry; to understand consumer behaviour that will drive demand; and to keep informed on retail innovation and disruptors that will impact their business performance in the future. We cover 48 countries. We provide this information via our Intelligence Centres (Retail and Apparel) writing syndicated reports on markets with forecasts, hot topics that impact retail and apparel, company profiles on retailers and brands and provide bespoke consultancy projects to support clients on specific projects. Our clients cover a wide range of sectors and channels such as ASOS, Tesco, IKEA, TJMaxx, Hugo Boss and Amazon as well as professional services and technology companies.

### Example of projects undertaken during internship

During your internship you will work with the analysts as one of the team contributing to reports, writing profiles on brands and retailers, and contributing to consulting projects. You will attend all our team meetings, including sales meetings where we support our sales team and present findings and have client contact answering queries and obtaining market information. You will also write press releases and trading updates as companies release their latest results, giving you the opportunity to be quoted in the national press and media.

#### **Mentor Statement**

GlobalData is a leading provider of data and insight in the market, and we have a very high media profile. This will provide you with a strong introduction to the retail and apparel sector and provide a deep understanding of an industry that is rapidly changing and the opportunity to learn from experts in the field. *Patrick O'Brien, Group Research Director, GlobalData Retail*.

## **Specific Requirements**

- Interest in retail and/or apparel
- Able to understand and work with data
- Ability to write clearly and concisely

- Data
- Analysis
- Researching
- Presenting
- Writing
- Press release



# **Sales Operations (Central Function)**

#### What we do

Our primary objective is to ensure GlobalData achieves its growth plans across the group. We do this by focusing on a range of commercial activities, including target setting & planning; territory management; campaign development and customer analysis. We also produce regular sales performance reports to monitor our progress and we maintain a set of policies and procedures to ensure all sales teams are aligned.

### **Example of projects undertaken during internship**

During your internship, you'll have the opportunity to support our ongoing research into growing the value of our existing client relationships. This could relate to analysing current client usage patterns, mapping out new potential buying points, or spotting opportunities to sell additional licenses to our clients.

#### **Mentor Statement**

This is a great opportunity to work with senior managers across our Corporate function to understand how GlobalData translates its Commercial strategy into operational reality. *Paul Acott – Global Head of Sales Operations*.

### Specific requirements

- Interest in Sales & Commercial Strategy
- Good Analytical Skills
- Keen eye for detail
- Strong Communicator.

- Business Planning
- Sales Performance Analysis
- Operations
- Campaign Management





# **Screen International (Journalism)**

www.screendaily.com

#### What we do

Screen International is the leading film industry resource covering the international film sector. Through Screen International magazine and online platform ScreenDaily.com, we deliver news, reviews, features, analysis, box office reports and festival coverage for professionals working in the international film industry.

### Example of projects undertaken during internship

Interns working with Screen will be offered the opportunity to contribute to news, research and analysis, and contribute to our online platform ScreenDaily.com. Interns will have the opportunity to work with a Screen journalist to research and develop ideas, hone writing and interviewing skills, and gain experience of writing, editing and posting for online.

#### **Mentor Statement**

We offer a practical grounding in journalism and research. We see this as a valuable way for interns to get experience of the media industry and contribute to our brand during their time with the business. We welcome and encourage applicants from backgrounds currently under-represented in the media.

## Specific requirements

- Solid writing ability
- Interest in film and audiovisual entertainment
- Willingness to pick up the phone and conduct interviews
- Creativity and interest in the media/journalism.

- Writing
- Research
- Ideas
- Data journalism
- Podcasts
- Online posting
- Film
- Production
- International



## **Sport (Research & Analysis)**

#### What we do

GlobalData Sport provides market leading data and analytical research to a worldwide customer base of stakeholders including Federations, Broadcaster, Brands, Clubs, Rightsholders and Agencies giving them the tools and insight needed to compete across the most competitive industry in the world.

### **Example of projects undertaken during internship**

During your time with the Sport team, you will have the opportunity to engage across each of the major industry sectors (Broadcast rights, Sponsorship rights and Event hosting). Under the guidance of expert industry analysts, you will be introduced to the wide range of research methodologies and analytical approaches behind the production of our reports. During your internship, you will gain exposure to the best practices in utilizing publicly available industry data as well as GlobalData's own databases on the Sport Intelligence Center covering broadcast rights, sponsorship rights, and event bidding & hosting information. Your content will have the chance to be published across our client base as well as our wider public-facing network, via Sportcal.com. Opportunities to assist with bespoke work could also arise, subject to availability and capability.

### **Mentor Statement**

This is an opportunity to get first-hand experience of business intelligence and data analysis. As the commercial world of Sport continues to go from strength to strength and defy wider market conditions, this is your chance to develop a deep understanding of the commercial side of an industry that provides entertainment and enjoyment (and quite often heartache!) to billions of engaged and passionate fans around the world. *Matt Finch, Head of Sport, Global Data* 

## **Specific Requirements**

Interest in sports, in particular the commercial side, and a passion for analyzing data using Excel and comfortable working on report templates in Word and PowerPoint.

- Sport
- Market intelligence
- Research
- Analysis
- Insights
- Report Writing
- Attention to detail
- Data



## **Sportcal (Journalism)**

https://www.sportcal.com/

#### What we do

Sportcal is an international sports business publication. They explore the strategies of sports organisations as they navigate growing their brands and revenue streams through event hosting, media rights partnerships, sponsorship deals, and fan engagement.

From international governing bodies, including motor racing's FIA, to top-tier leagues like soccer's English Premier League and new competitions such as electric powerboat series E1, all sports organisations are competing to gain a greater share of the market whilst also contending with an ever-increasing thirst for content.

Through daily news stories, features, interviews, and analysis pieces, the Sportcal team gives readers a deeper insight into how each sport is navigating these challenges and devising new and innovative strategies to build their commercial ecosystems.

### **Example of projects undertaken during internship**

You will become part of the editorial team and guided on how we source and write daily news and analysis pieces, as well as pitching ideas for longer-form features and interviews with high-profile industry experts.

You will learn important journalism skills and about the vital engines that keep your favourite sports growing and staying relevant in the ever-changing digital age.

### **Mentor Statement**

If you are interested in sport, this is a great way to get first-hand experience in one of the main ways the industry markets itself on a global scale – through a constant stream of news and headlines that keep fans informed through reporting and analysis.

As our remit spans a wide range of topics, you will gain vital knowledge of the industry while acquiring skills in different types of reporting. This is your chance to work on a fast-paced news desk where you will be able to cover subjects from major commercial partnerships to controversial governance issues. Susan Lingeswaran, Editor of Sportcal.

- Sport
- Business
- Journalism
- News
- Writing
- Editing
- Research
- Media



## **Strategic Intelligence Team (Research & Analysis)**

www.globaldata.com/themes/ https://www.linkedin.com/company/globaldatastrategicintelligence/ Check out our LinkedIn to see the latest projects and research our team is working on!

### What we do

In an increasingly volatile world, decision-making has become harder than ever before. To stay relevant, every company must constantly adapt their strategy. GlobalData Strategic Intelligence identifies the themes – or big strategic issues – shaping the future of major industries.

We provide in-depth analysis of over 100 key themes across 20 sectors, our Strategic Intelligence solution enables businesses to position themselves for tomorrow's threats and opportunities. We provide expertise across tech, macro, industry, and ESG themes. Our 180 million-plus signals help identify emerging themes and the leading players within them.

Our Strategic Intelligence solution is used by senior executives in strategy, investment management, digital transformation, marketing, customer insights, market intelligence, competitor intelligence, sales enablement, M&A, government, and much more. Come work with us and gain exposure to the trends shaping the future of all major industries.

## **Example of projects undertaken during internship**

During your internship you will have the opportunity to get stuck into the following activities:

- Learn more about the 100 key themes we cover from AI to ESG to the Internet of Things
  to geopolitics and much more. Get in touch if you'd like to see the full list of themes we
  cover.
- Research an emerging theme in a specific sector (E.g. Pharma, oil and gas, consumer).
- Contribute to our strategic intelligence reports under the guidance of a senior analyst in the team.
- Write articles for our media sites on strategic intelligence content.
- Attempt to score companies on their competitive position in a key theme.
- Take part in our active social media and podcasts teams.

#### **Mentor Statement**

Viewing the world's data by themes makes it easier to make important decisions. Senior executives need to understand all the themes impacting their industry but do not have the time, or in-house expertise, to do this themselves. So, we track themes for them. We look at all themes impacting all companies across all industries. We have over 145 million content items tagged by theme. Many of our competitors are beginning to copy the sophistication of our integrated thematic research ecosystem, but we remain the market leaders in this space. Cyrus Mewawalla, Head of Strategic Intelligence, GlobalData.

## **Specific Requirements**

- Strong writing and researching skills
- Interest in disruptive technology
- Proactive and problem-solving approach to work
- Strong interpersonal skills

- Strategy
- Themes
- Trend prediction
- Technology
- ESG
- Macroeconomics
- Disruptive technology





## **Telecoms Market Data Intelligence (Research & Analysis)**

www.globaldata.com/industries-we-cover/technology

#### What we do

The Telecoms Market Data and Intelligence (TMDI) team is responsible for the quantification of market and service growth opportunities in the ICT sector, at both the subscriber and revenue level across mobile, fixed and pay-TV as well as new digital domains. In addition to quantification, the team provides accompanying strategic advisory on opportunity prioritisation and market entry.

### Example of projects undertaken during internship

- Building an Excel model to assess the eGaming opportunity in the USA
- Writing a strategic report on Facebook and Google's activities in Sub-Saharan Africa, and the impact of their initiatives on mobile and broadband development
- Conducting a study on the eCommerce ecosystem in Africa and the opportunity for telecoms operators
- Supporting a major market-sizing consulting project by building a detailed view of a country's business demographics

### **Mentor Statement**

This is an excellent opportunity to gain experience of the ICT sector and market- sizing and/or strategy work. All projects which previous interns have worked on have been used in the team's research output to clients. *Jerry Caron, Head of Research & Analysis, Technology, GlobalData* 

## **Specific Requirements**

- An interest in ICT is essential
- Proficiency in advanced Excel functions and capabilities is required
- Excellent written and verbal communication skills in English

- Strategy
- Market-sizing
- Consultancy
- Emerging markets



## **UK Public Sector IT (Research & Analysis)**

www.globaldata.com/industries-we-cover/technology/

### What we do

The UK Public Sector team is a group of leading researchers who cover the use of information and communications technology by UK government organisations and public services. Its coverage includes extensive datasets on relevant public tenders, contracts, and spending with technology suppliers, as well as highly regarded qualitative research on government policy and regulation trends, and their impact on ICT suppliers. We structure our coverage around key segments within the public sector, namely Central Government, Local Government, Healthcare, Police, Transport, National Security, and Education.

### **Example of projects undertaken during internship**

We try to give all of our interns a combination of writing and qualitative research tasks and data analysis. All interns are encouraged to write a short analysis piece that matches their interests that are then often published under their own name. These cover a range of topics from government support for technology start-ups, to the use of AI in the NHS.

Our interns also undertake projects around data analysis, examples include analysing historical procurement datasets to identify trends, often using Python for data analysis(with guidance and support). Another recent example was a tool to classify all local authorities in England based on the level of service pressure they are under compared with their financial resilience, bringing together several disparate datasets to create a valuable indicator of their propensity to invest in innovative new technology.

### **Mentor Statement**

Over the years, interns have really made a valuable contribution to the team and given real responsibility in terms of creating high-quality content, and working on valuable datasets. This has boosted their confidence, gave them a new understanding of how government works, and allowed them to improve their business writing and pick up transferrable data analysis skills using Python and Excel. *Jerry Caron, Head of Research & Analysis, Technology, GlobalData.* 

## **Specific Requirements**

- Interest in and curiosity about public policy, government and politics
- interest in the application of ICT to public services a plus, but not required.

We are happy to take students with a writing and public policy focus, or with emphasis on data analysis, and accommodate either.

- Public policy
- UK government
- IT
- Data Analysis



## TS Lombard (Research & Analysis)

### What we do

TS Lombard has a 30-year track record in making bold, off-consensus calls at major inflexion points in economics, politics and markets. For example, building on our global economic and financial analysis to find imbalances and fragilities, we identified the coming storm of the Global Financial Crisis – identifying the crucial turning point in the cycle and calling the stock market bottom as recovery began.

### **Example of projects undertaken during internship**

During your internship, you will have the opportunity to work alongside leading macroeconomists, market strategists, or geopolitical thinkers. You may have the opportunity to:

- Discover the inner workings of countries' macroeconomic indicators, identifying the integral drivers leading economies into bullish or bearish environments.
- Identify opportunities in market movements and how an investment strategist can leverage macroeconomic and geopolitical understanding for optimal calls.
- Streamline data analysis processes by utilizing Python and Excel; transfer forecasting ideas into forecasting models, updating the most recent forecasts with one click

#### **Mentor Statement**

This opportunity allows you to see how strategic analysis is formulated, and how it can be used to benefit investors. Combined with GlobalData's invaluable datasets, you can improve your technical skills in Python and Excel and see the story behind the data. – *Alex Xenofontos – Economist*.

## Specific requirements

- Interest in the current macroeconomic and geopolitical narratives
- Strong analytical skills that utilize Excel and Python
- Attention to detail
- Strategic thinker

- Economics
- Macroeconomics
- Geopolitics
- Markets
- Data Analysis



## **Verdict (Journalism)**

### What we do

Verdict.co.uk covers topics surrounding global technology, business and innovation with speed, accuracy and intelligence. The wider Verdict network consists of a wide range of B2B technology publications covering topics as diverse as healthcare, finance, energy, defence and transport.

## Example of projects undertaken during internship

During your internship, you will rapidly become a subject expert in one of our specialist areas of B2B technology or finance journalism. You will gain an understanding of how to source news and learn to write original and exciting stories to a deadline and to in-house editorial standards, including dealing with PRs and carrying out telephone interviews. As you identify topics that interest you, you will pitch ideas to your editor that you can research and develop into full-length features for our websites and magazines. We will provide training in the form of presentations, and workshops and work closely with mentors throughout.

### **Mentor Statement**

Technology is one of the fastest-growing and widest-ranging areas of journalism. During your time with Verdict, you'll write about exciting, ground-breaking topics, working with approachable and knowledgeable colleagues. You'll and leave with an exceptional portfolio of high-quality writing, and a contacts list that will benefit you for life. *Lara Williams, Editor, Verdict.* 

## Specific requirements

- A keen interest in journalism and technology
- An eye for detail
- Happy to work in a team
- Good communicator

- Writing
- Technology
- Editing
- Proofreading
- Researching
- Mentorship
- Training
- Portfolio



## **ALF Insight (Marketing)**

www.Alfinsight.com

### What we do

ALF Insight is a lead generation service here to help make new business easier. ALF provides access to a database of decision-makers and in-depth information on leading brands and agencies that control their UK advertising and marketing spend.

ALF takes the leg work out of lead sourcing. It saves clients time and money by researching buying signals and highlighting quality prospects that are more likely to convert. ALF also provides a wealth of information and exclusive news articles to help our customers understand the opportunities in the market, from campaign news and job moves to agency reviews. Plus, ALF provides the contact details of the decision-makers.

It also uses Nielsen data to offer insight into how advertising budgets are being spent and how different brands and companies compare to their rivals in spending patterns.

Our dedicated research team monitor the activity of the UK's top 6000 advertisers, across 33 market sectors and more than 930 agencies. We have information on around 18,000 brands and more than 34,000 decision-makers.

### Example of projects undertaken during internship

Interns will have the opportunity to work with the Data, Content, and Marketing teams to research and develop ideas, review and analyse data, and to write compellingly for our users. Here are some specific examples:

- Research trade press and contribute to news articles
- Write blog posts to be hosted on the website
- Support the Marketing team with social media campaigns

### **Mentor Statement**

We offer a practical grounding in content marketing, research, analysis, and data. We see an internship on ALF Insight as a valuable way to get experience of the advertising and marketing industry and contribute to our brand during their time with the business. We welcome and encourage applicants from backgrounds currently under-represented in the media.

- Writing
- Brands
- Data research
- Online posting
- Advertising spend
- Contact information
- Data Protection



## **World of Fine Wine (Journalism)**

### What we do

The World of Fine Wine is an award-winning magazine, website, and app speaking to an international readership of discerning individuals who share a passion for wine. Described by Hugh Johnson OBE as "the first cultural journal of the wine world, taking wine journalism in a new, more sophisticated direction," it was Louis Roederer International Wine Publication of the Year all three years the award was made. Its approach is not dominated by fad or fashion, nor one individual palate, nor the latest over-hyped wines.

The publication appeals to a broad spectrum of wine lovers because of the range of the subject matter and the depth and quality of the treatment. As leading American critic David Schildknecht wrote, "The World of Fine Wine is a different sort of wine journal. Which other would dare to treat intoxication, synesthesia, linguistic muddle, arrested fermentation, Champagne riots, Rabelais's laughter, van Gogh's madness, and gout?" Working with some of the world's most respected wine writers, it offers authoritative editorial content that has established it as the leading publication of its kind. Each quarterly issue contains at least 220 pages and is sent to subscribers in more than 30 countries around the world.

### **Example of projects undertaken during internship**

Copy editing and image sourcing for The World of Fine Wine magazine; managing data for the WFW tasting notes database; working on the index for the WFW archive; writing for the WFW website and helping to compile the weekly newsletter; researching and writing restaurant profiles for WFW's World's Best Wine Lists web pages.

#### **Mentor Statement**

We are keen that interns are involved with as many different aspects of our magazine and website as possible, working closely with the editor and deputy editor (David Williams, Wine Correspondent for The Observer). We hope they would enjoy the quality and variety of the content commissioned from some of the world's most distinguished wine writers, as well as the opportunity to contribute to a highly regarded title. *Neil Beckett, Editor, The World of Fine Wine*.

## Specific requirements

- Meticulous attention to detail and the desire to perform at a high level
- Editing and writing skills
- A good working knowledge of Excel
- Interest in wine an advantage but not essential

# FINE SPIRITS

## World of Fine Spirits (Journalism)

### What we do

The World of Fine Spirits is an international publication for discerning readers with a passion for Scotch, bourbon and other exceptional spirits. A sister to the world-leading oenological magazine The World of Fine Wine, and part of the Ascend Media publishing group, we take a modern approach to evaluating fine spirits, offering perspectives that are simultaneously informative and approachable. With a commitment to clarity in a complex industry, we speak to both the connoisseur and the curious. Our list of contributors includes some of the most respected voices in spirits journalism, delivering in-depth features, exclusive interviews and insightful reviews.

### Example of projects undertaken during internship

- Copy editing, image sourcing and fact checking
- Working on the index for the WFS Tasting Notes
- Writing for the WFS website and the weekly newsletter
- Producing content for the social media channels
- Attending industry events

### **Mentor Statement**

"I am a strong believer in learning by doing and have always encouraged our Danson Foundation interns to get involved in all aspects of the publication from day one. I want you to leave the program with a firm idea of what it takes to run a publication in the digital age, including on-the-ground reporting, writing copy to brief and engaging with our audience on social media." *Alex Martin, Editor, The World of Fine Spirits*.

## Specific requirements

- Meticulous attention to detail
- Editing and writing skills
- A good working knowledge of Excel
- Working knowledge WordPress a bonus but not a necessity.



## **Accelerate Ventures (Research & Analysis)**

https://www.accelerateventures.co.uk/

What we do

Accelerate Ventures is a new venture capital fund, working across the Sports Sector, while underpinned and driven by Technology. We identify and invest in exceptional startups that drive innovation, as well as, offering portfolio management to our companies.

Founded in October 2023 we are a start-up and promise a dynamic environment to work in. We work alongside Wigan Athletic and Wigan Warriors effectively consulting the clubs, while simultaneously exploring the sports ecosystem to invest in and grow early-stage companies.

# Example of projects undertaken during internship

This is our second year on the program, and we will offer an assortment of projects. The role will involve identifying and analysing early-stage companies. It offers an exciting opportunity to meet founders and develop analytical skills, being thrown into the thick of the business. It will involve examining our scope to invest – looking at due diligence across markets, products, competitors, teams, risks, as well as historical and forecasted financials. As part

your network and boost your development.

### **Mentor Statement**

I believe this offers a fantastic insight into the world of venture capital in 2 verticals which are incredibly fascinating. We work in a fast-paced environment and is a great opportunity to learn a collection of skills and have exposure to working alongside some amazing high-level people. *Lucas Danson, Founder and CEO* 

- Venture Capital
- Sports
- Technology
- Research
- Analysis
- Data



## Spear's (Journalism)

www.spearswms.com

### What we do

Spear's is the wealth, business, culture and lifestyle title for high-net-worth individuals (HNWs). The title has three editorial pillars:

- The forces that affect the creation and protection of wealth (such as economics, business and politics)
- 'The Good Life' (including luxury goods, travel, food & drink, superyachts and aviation)
- The private client world (the wealth managers, lawyers and other advisers who provide professional services to HNWs)

### **Example of projects undertaken during internship**

During your internship you will have the opportunity to be a part of the Spear's editorial team; attend editorial conferences; pitch and potentially write articles for the Spear's website and print magazine; take part in research projects; learn data-journalism techniques, contribute to publicity campaigns; receive training in creating and optimising content for the web; engage with the Spear's community of HNWs and advisers both online and in real life.

### **Mentor Statement**

Spear's prides itself on being a totally unique editorial proposition that produces high-quality editorial content for a discerning readership. Interns should have a pre-existing interest in finance, business and economics – or a willingness to develop one. *Edwin Smith, Editor-in-Chief.* 

## Specific requirements

A commitment to producing excellent work.

- Writing
- Business
- Economics
- Research
- Data-journalism
- Social media



## Press Gazette (Journalism)

### What we do

Press Gazette is the leading title in the UK for coverage of journalism and the news media. It also organises the British Journalism Awards.

### **Example of projects undertaken during internship**

We will give you the chance to write up news stories and pitch ideas for features and investigations. We will get you looking at data research, conducting phone interviews and helping us write stories and promote them on social media.

The internship is an opportunity to hone your writing skills, sharpen your news sense and experience journalism at a title which is at the cutting edge of digital media.

#### **Mentor Statement**

We love having interns from the Danson Foundation as they will always have a big impact in the short time they are with us. If journalism is a possible career path for you this is a great opportunity to get a grounding in newsroom basics.

### Specific requirements

- Solid writing ability
- Eye for detail
- Interest in news and current affairs
- Willingness to pick up the phone and conduct interviews
- Creativity and interest in the media/journalism

- Media
- Writing
- Editing
- Proofreading
- Image sourcing
- Researching
- Presenting
- Social media
- Press releases
- Data journalism



## Peas (Charity)

#### www.peas.org.uk

#### What we do

PEAS is a not-for-profit that expands access to life-changing secondary education by running schools and improving the wider education system. We run one of the largest secondary school networks in Sub-Saharan Africa. Each year, 25,000+ students learn at our 46 schools. Evidence shows that our schools reach the poorest students and help them make faster learning progress. Our girls are more confident and better equipped for life after school.

Beyond PEAS schools, we work hand in hand with governments to improve the wider education system. We share our best practices and support improvements in 490 partner schools, reaching 260,000 students every year.

### **Example of projects undertaken during internship**

PEAS is in a very exciting period of growth and are now working in Uganda, Zambia and Ghana. During your placement with PEAS, you will have the opportunity to support one of our main departments: technical team, business development or operations. Depending on the team you will be assigned to, your day-to-day activities will look very different. Examples of what previous interns have done include: research on the long-term effects of prolonged school closure on adolescents in Sub-Saharan Africa, investigate potential prospects to partner on income-generating activities in our schools in Zambia, develop video training materials for professional development at PEAS. We want your experience with us to be mutually beneficial and therefore we will work together to create a work plan that fits your interests as much as possible.

### **Mentor Statement**

Having the Danson interns join our team for a month is always a pleasure for everyone. It is extremely rewarding to see them grow confidence over the course of the month and develop new skills. The interns provide much needed support to the team, and we really appreciate their support and interest in PEAS.

## **Specific requirements**

- Interest in international development, sub-Saharan Africa and the NGO sector
- Ambitious and goal-oriented, always looking to push yourself
- Flexible with the ability to adapt to changes
- Ease in maintaining good, positive working relations with co-workers
- Research experience, good writing and communication skills

- NGO
- Education
- Children
- Research
- Africa



## **New Statesman (Journalism)**

www.newstatesman.com

#### What we do

The New Statesman is the leading progressive political and cultural magazine in the United Kingdom. Founded as a weekly review of politics and literature on 12 April 1913, the New Statesman has notably recognised and published new writers and critics. Today, it is a vibrant print-digital hybrid, and one of the most respected and influential titles in the United Kingdom.

## Example of projects undertaken during internship

Our interns are welcomed to the team and participate fully in the daily and weekly operation of the New Statesman. They attend editorial meetings, share ideas, work with the magazine, online and A/V (audio and visual) teams, visit the Houses of Parliament, and participate fully in office life and the publishing process. Our interns have an opportunity to work with an experienced editor to research and develop ideas, hone interview questions, to write in a compelling manner for our audience and to gain experience of the editing process.

### **Mentor Statement**

We offer a practical grounding in journalism with the immediate opportunity to work among some of the UK's leading journalists in a stimulating environment. All of the Danson Foundation interns I've worked with have continued to pitch ideas and to write for us, and in one case a writer has embarked on a career in journalism before returning to the New Statesman as a full-time member of staff. *Will Dunn, Business Editor, New Statesman*.

## Specific requirements

- A keen interest in politics, current affairs, international affairs, economics and business, books and culture
- · An open and enquiring mind
- · an interest in and flair for writing
- Knowledge of the New Statesman, its history and what it publishes
- An interest in different platforms and media print, online, broadcast, podcasts, newsletters
- A willingness to read widely

We're also particularly keen to encourage applicants from backgrounds that are currently under-represented in British media.

- Writing
- Interviewing
- Research
- Ideas
- Data journalism
- Podcasts
- Politics
- Culture



## **Elite Traveler (Journalism)**

www.elitetraveler.com

### What we do

For more than two decades, *Elite Traveler* has led the conversation around travel and luxury. In that time it has become the essential source both of

information and inspiration for the most successful tastemakers, collectors and connoisseurs, building a loyal community around its uncompromising mission to highlight the most exceptional destinations, products and people in the world. We exist to inspire and empower our global audience to explore life's most coveted moments without compromise. Our multi-platform presence spans print, digital and experiential, ensuring that Elite Traveler has a meaningful presence in the lives of its audience – wherever they are.

### Example of projects undertaken during internship

During your internship, you'll have the opportunity to pitch ideas, support the team, contribute to social strategy and gain valuable insight into the editorial process. You'll be given training in optimizing content for the website, how to use our CMS and how we analyse our audience's behaviour and shape our strategy around this. You'll be involved in our weekly meetings where we discuss the content for the site and magazine, plan social media coverage, how we're going to hit our traffic targets and map out our editorial calendar. You'll follow the lifespan of articles by using social media streams to share stories and engage with readers.

#### **Mentor Statement**

This is an opportunity to get involved in all aspects of a fast-paced luxury lifestyle product. We expect our interns to arrive armed with ideas, enthusiasm and confidence, and be involved with the day-to-day processes of digital and print production from the get-go. *Kim Ayling, Deputy Editor, Elite Traveler.* 

## Specific requirements

- Keen eye for detail
- An interest in SEO
- Impeccable grammar
- Interest in travel and lifestyle journalism

- Writing
- Editing
- Proofreading
- Image sourcing
- Researching
- Presenting
- Social media
- Press releases
- Data journalism

## **Danson Foundation internship application form**

Full name:	
Email address:	
Contact number	:
Subject:	
Year of study	
Internship preferences	
1st Choice	
<del>-</del>	
2 <sup>nd</sup> Choice	
3 <sup>rd</sup> Choice	

Please note that we will match you to the most suitable internship based on your preferences combined with your CV, experience and interview.

## Covering letter (up to one side of A4)

Please include a description of the type of work you'd like to complete on the internship and your reasons for wanting to gain this experience.

### What to submit

You will need to ensure the following items are submitted to Christine Robertson by 16th January 2026 at the latest. Please send to <a href="mailto:internships@st-annes.ox.ac.uk">internships@st-annes.ox.ac.uk</a>

- CV: Maximum of two sides A4
- This completed application form including a cover letter (up to one side of A4)
- Reference from your personal tutor: Please ensure your tutor emails it directly to the email address above before the deadline